

### WINTER 2018/2019



# **X** EXCELLENCE

**Top quality equipment**Catégorie D - AFNOR norm NF X50-007

The EXCELLENCE category is for experienced, demanding skiers looking to maximize their fun. For this category we have selected the year's best skis for every terrain, both on and off-slope.

Target: All skiers who want the best

**Product offer:** Novelties of the year, high quality equipment

Type of skis: Worldcup Racing, Piste, All Mountain, Free Ride, Lady

High quality and technical shoes for a very good support.

**Life span of products**: 1 year maximum or 45 rental days

Package including: Skis boots and poles





### **SECTION NAME**

#### For advanced skiers

Catégorie C - AFNOR norm NF X50-007

The Performance category is for skiers at ease on all types of slopes and snow. In this category, we offer comfortable, high-performance skis that guarantee stability and grip even at full speed.

**Target:** All skiers and snowboarders who want to have fun.

Product offer: High quality Skis/Snowboard Types of skis: Slopes, All Mountain, female All Mountain, Freestyle

High quality shoes for a good support.

Life span of products: 2 years maximum or 80 rental days
Package including: Skis or snowboards, boots and poles















#### For beginners and intermediate skiers Catégorie B - AFNOR norm NF X50-007

The EVOLUTION category is perfect for those discovering the thrills of skiing on green and blue slopes primarily.

In this category, we offer skis

- that are manageable and reliable, even on hard snow
- that help you progress while having fun

Target: All skiers and snowboarders who want to have fun

**Product offer:** Entry level Skis/Snowboards

Types of skis: Slopes, female, snowblades Types of snowboards : multipurpose

Good quality shoes for a very good comfort

Life span of products: 2 years maximum or 100 rental days Package including: Skis or snowboards, boots and poles









#### **Budget ski equipment for adults**

Catégorie A - AFNOR norm NF X50-007

In the ECO category, we offer equipment that is refurbished, maintained and appropriate for every level of skier. All this, at a reduced price!

**Target:** Customers looking for the lowest price

**Product offer:** Skis downgraded from the Performance and Evolution categories

**Life span of products:** Skis in their 3rd or 4th year of use

Package including: Skis, boots and poles



### **SCHAMPION - RIDER JUNIOR**

High quality skis or snowboard for children aged from 8 to 13 inclusive and for children aged 12 to 13 inclusive, regardless of their level.

**Target:** Young skiers or snowboarders requiring equipment that is specifically

adapted to suit their ability and level

Product offer: High quality skis (racing skis, twin tips skis). Junior Snowboards

Package including: Skis or snowboards, boots and poles

Offer in this category: In this category, clients can choose between several types of equipment (Racing skis, twin-tips skis, snowboards).

Changing equipment during the week is possible at an additional cost (paid locally in store).











The KID category is for children aged from 6 to 11 inclusive, from beginners up to 2nd star level.

We offer skis appropriate for their statures, enabling them to learn quickly and safety.

**Target:** Skis for young beginners or low intermediate

**Product offer:** Skis for juniors

Package including: Skis, boots and poles

ROSSIGNOL Star Wars Jr



Booking helmets is highly recommended for beginners and children (will incur extra cost).

## **SEMINIKID**

In the MINI KID category, we offer skis for young children (under 6), perfect for safely carving their first turns.

**Target:** Very young children, beginners

**Product offer:** Juniors skis, sizes from **Package including:** Skis, boots and poles

ROSSIGNOL Star Wars Jr











Booking helmets is highly recommended for beginners and children (will incur extra cost).

